

HEALTHCARE INDUSTRY VOCABULARY AND ACRONYMS

AAC – Augmentative and Alternative Communication – devices that help people communicate when they don't have the power of speech or cannot write.

ABHI – Association of British Healthcare Industries (like BHTA but smaller).

Access to Work - programme available via Job Centres, backed by DWP, to ensure jobseekers and people already in employment have equipment (e.g. wheelchairs, adapted computers) and services (e.g. sign language interpreters) to overcome barriers to work. Employer pays part of cost.

ACP – Association of Chartered Physiotherapists.

Acute Trust – Organisations responsible for managing hospitals.

Adverse report – actually Adverse Incident Report – complaint to MHRA about a problem with a medical device.

AHP – Allied Health Professions.

AIDC – Automatic Identification and Data Capture (used in bar coding).

Ambulance Trust – Organisations managing the ambulance service.

APPG – All-Party Parliamentary Group.

APPLLG – All-Party Parliamentary Limb Loss Group

Assist UK – lead body for group of Independent Living Centre charities (of which DLF is one). They have now ceased to exist.

AT – Assistive Technology.

AUR – appliance use review – a patient can request a review of their stoma appliances by a stoma nurse.

BAPO – British Association of Prosthetists and Orthotists (professional body).

Bariatrics – the branch of medicine that deals with the causes, prevention, and treatment of obesity.

BATA – British Assistive Technology Association (another trade association).

BAWD – British Association of Wheelchair Distributors. This closed down and all its members transferred into BHTA, but some of the Mobility Group retailers still make reference to it.

Becta – Bringing educational technology to all – government partner organisation – to be closed down in 2010.

BHTA – British Healthcare Trades Association.

BIVDA – British in Vitro Diagnostics Association (trade association for businesses providing kit for people conducting blood tests).

BMA – British Medical Association (doctors' professional association).

Bribery Act – new legislation coming into effect on 1 October 2010 to curb dubious incentive-giving and sponsorship practices.

BSHAA – British Society of Hearing Aid Audiologists – a professional body for hearing care professionals. BSHAA handles consumer complaints for the hearing care sector.

BTEC – Business and Technology Education Council – organisation that awards vocational qualifications.

CA – Colostomy Association – a colostomy patients' support group.

CADLS & SADLS – complex aids to daily living and simple aids to daily living.

Care in the Community – treating physically or mentally disabled patients at home rather than in residential homes or hospitals.

Care Trust – Organisations that manage liaison between primary health and social care services.

Casemix – the different types of healthcare activity. The NHS Casemix Service provides designs the classifications. Used to underpin Payment by Results.

CCAS – Consumer Code Approval Scheme, run by the TSI to recognise industry codes which provide consumers with greater protection than exists in law.

CCG – Clinical Commissioning Group.

CCS – Crown Commercial Service

CEBR – Centre for Economic and Business Research.

CEDAB – Community Equipment Dispensers Accreditation Board

CE mark – *Conformité Européenne* – a mark that certifies that a product has met European Union health, safety and/or environmental requirements.

CES – Community Equipment Service

CET – Clinical Evaluation Team

CIP – Cost Improvement Programme

CLCF – Clinical Leadership Competency Framework

CLP – Combined Literature Project.

Code Sponsor – organisation running an approved OFT CCAS code.

Coloproctology – science of the lower bowel.

Colostomy – part of the large intestine (lower bowel) is brought out onto the surface of the abdomen.

COT – College of Occupational Therapists.

CPH – Collaborative Procurement Hub – NHS regional purchasing organisations at local and regional levels

CPP – Collaborative Procurement Partnership.

CSP – Chartered Society of Physiotherapists.

CYPF – Children, Young People and Families.

DCP – Disabled Children’s Partnership.

DFG – Disabled Facilities Grant. A grant disabled people can apply for to fit special facilities in their home to enable them to live independently.

DfT – Department for Transport.

DH/DoH – Department of Health.

DLA Piper – lobbyists which BHTA uses regularly – currently run the Scottish Stoma Forum, which is similar to the PIPs Forum in composition

DLF – Disabled Living Foundation

DPO – Drugs Purchases Outstanding

Drug Tariff – see Part IX Industry Drug Tariff.

DSO – Drugs Sales Outstanding

DWP – Department for Work & Pensions, which is the Dept where the Minister for Disabled People is located.

Edexcel – exam board that administers BTEC qualifications.

EMAP Connect – usually referred to only as EMAP – the organisers of the Naidex exhibitions.

EPS – electronic prescription service.

ETP – electronic transmission of prescriptions.

Eucomed – the largest representative body of the European Medical Technology and Devices Industry. Has a Code covering business to healthcare professional behaviour.

EUROM – group of European businesses and associations focussing on EU Commission activity / EU rules etc. – BHTA participates in EUROM VI, which covers assistive technologies

Exel – private company linked to DHL/NHS Supply Chain.

Eucomed code – European guidelines for medical personnel.

FAST – Foundation for Assistive Technology. A charity. Its aim is to tackle the inadequate design of assistive technology products and services.

FOI – Freedom of Information Act.

FOM – Future operating model

Foundation Trust – Organisations that run local hospitals (on the lines of the old cottage hospitals).

FP10 – the prescription route by which goods listed on the Drug Tariff are supplied.

Framework agreement – an ‘umbrella agreement’ that sets out the terms (particularly relating to price, quality and quantity) under which individual contracts (call-offs) can be made throughout the period of the agreement (normally a maximum of 4 years).

FSA – Financial Services Authority.

FSN – Field Safety Notice – warning notices of faults in products issued by medical device manufacturers. They are also posted on the MHRA website and MHRA provide an email alert service for all new FSNs.

FSCA – Field Safety Corrective Action – action to be taken as a result of a Field Safety Notice.

GDP Deflator – figures issued by H M Treasury for the Part IX Industry Drug Tariff Forum. We also send them to Stoma & Continence Product Manufacturers’ Section.

GDPR – General Data Protection Regulations.

George Green Solicitors - provide free half hour consult for BHTA members - main contact there is Ceri Mort.

GIRFT – Getting it right first time.

GP – General Practitioner (local doctor).

GS1 – Global Standards – Based in Brussels, Belgium, manages the GS1 standards for bar codes, business messaging, RFID and Global Distribution Systems

HCTED – High cost tariff excluded device.

HDTI – Health, Design and Technology Institute, Coventry University aka HTI.

Hogan Lovells – lawyers used fairly regularly by BHTA, usually referred to only as Lovells.

HPC – Health Professions Council. Body responsible for state registration of orthotists, prosthetists and hearing aid dispensers (amongst others).

HRG – Healthcare Resource Groups – standard groupings of clinically similar treatments – see Casemix above.

HSE – Health and Safety Executive.

Hutton Report – report written by Professor John Hutton of York University in 2009. It concluded that early orthotic intervention could save both lives and money. Extrapolating from the *Pathfinder Report* (see below), it calculates a possible saving to the NHS of £400 million if more money is spent on primary orthotic care. The report's actual title is *Orthotic Service in the NHS: Improving Service Provision*. Not to be confused with the more widely-known Hutton Report by Lord Hutton, which was a judicial inquiry into the death of Dr David Kelly.

IA – Ileostomy Association – an Ileostomy patients' support group.

ICC – Intelligent Client Co-ordinator.

IEP – Individual Education Plan – individualised programme of study for a student with special educational needs.

Ileostomy – part of the small intestine (upper bowel) is brought out onto the surface of the abdomen
ISO – International Standards Office.

INDAC – group of independent dispensing appliance contractors, most of whom (if not all) are BHTA members

Invalid carriage – this is what UK law calls wheelchairs and scooters in relation to use on pavements and roads. Three classes: class 1 is manual wheelchairs; class 2 is powered wheelchairs and scooters limited to 4mph for pavement use; class 3 is powered wheelchairs and scooters capable of up to 8mph in the road, must switch down to 4mph on the pavement.

ISO – International Standards Organisation

LEEA – Lifting Equipment Engineers’ Association – pronounced Leea.

LEIA – Lift & Escalator Industry Association – also pronounced Leea.

LINKs – Local Involvement Networks – networks of individuals, patient support groups and local community groups to encourage people’s involvement in shaping existing and future health and social care services.

LOLER – Lifting Operations and Lifting Equipment Regulations.

Master Services Agreement – NHS Supply Chain’s ten-year contract.

MDA – Medical Device Alert – safety alert issued by MHRA when there is a problem with a medical device.

MDD – Medical Device Directive – European law setting out requirements for the manufacture and supply of medical devices. Includes subsequent amendments to the original directive.

Medical device – any instrument, apparatus, appliance, software, material or other article used for the diagnosis, prevention, monitoring, treatment or alleviation of disease, for compensation of an injury or handicap, replacement or modification of the anatomy or control of conception.

There are 3 classes of medical device, ranging from low to high risk, depending on the device’s duration of body contact, how invasive it is, its use of an energy source, its effect on the central circulation or nervous system, its diagnostic impact or its incorporation of a medicinal product.

Mental Health Trust – Organisations that manage specialist mental health care.

MHRA – Medicines and Healthcare products Regulatory Agency – government organisation responsible for the regulation of medicines and medical devices and equipment used in healthcare. From 1 April 2003, MHRA replaced the Medical Devices Agency (MDA) and the Medicines Control Agency (MCA).

Motability – charity which uses disability allowance directly to pay for adapted vehicles / powered wheelchairs etc - a source of finance for people who cannot get loans.

MPI-CCE – Medicines, Pharmacy and Industry group at the Department of Health.

MUR - medicines use review (carried out by a pharmacist or a GP).

NAEP – National Association Equipment Providers – hold an annual national conference.

Naidex – National Aids Exhibition. Not to be confused with AIDS, this means disability aids – the biggest annual industry exhibition of homecare, disability and

rehabilitation products. Held at the NEC, Birmingham. In 2010, Naidex South was introduced, to be held at Excel in east London.

NCP – National Contracted Products/ Programme.

NEAT – New and Emerging Applications of Technology Programme

NHS – National Health Service.

NHS BSA – National Health Service Business Services Authority – a Special Health Authority. Manages NHS Supply Chain's contract; payments to healthcare professionals; fraud prevention; the NHS Pension Scheme, among other things. Administers payments of over £100 million on behalf of the Department of Health. Is over NHS PS (see next).

NHS PASA – NHS Purchasing and Supply Agency. Now defunct.

NHS PS – National Health Service Prescription Services – managed by NHS BSA – manages the Drug Tariff; calculates the remuneration and reimbursement due to dispensing contractors; provides drug, financial and prescribing information. Part of NHS BSA (see previous).

NHS SBS – NHS Shared Business Services - is a joint venture between the Department of Health and Sopra Steria founded in 2004.

NHS SC – NHS Supply Chain - private company owned by courier company DHL.

NICE – National Institute for Health and Clinical Excellence – organisation making recommendations on best practice for treatment and care of patients.

NLC – National Leadership Council. Set up to “embed a leadership culture”; that is, to develop leadership skills in clinicians so that they can lead the new NHS as described in the NHS White Paper of July 2010 *Equity and Excellence: Liberating the NHS*.

NLH – New Loom House.

Notified body – a public or private organisation accredited to validate the compliance of a medical device to the MDD. A manufacturer must guarantee products with a Certificate of Conformity. This must then be verified by a notified body and given a CE mark.

NPF – National Procurement Forum.

NPSA – National Patient Safety Agency.

NWCCA – North West Collaborative Commercial Agency – a purchasing agency for NHS Primary Care Trusts in the north-west of England.

OFT – Office of Fair Trading.

OGC – Office of Government Science.

OLS – Office of Life Sciences.

Ostomy – the operation to create a stoma.

OT – Occupational Therapist.

Part IX Industry Drug Tariff – a list of appliances and chemical reagents approved by the Secretary of State for Health. The list also states the prices at which dispensers' reimbursement for appliances is calculated. Companies apply to NHS PS to have products listed on Part IX of the Drug Tariff.

Part IX of the Drug Tariff is in 4 parts:

- A Dressings, bandages and other appliances
- B Incontinence appliances
- C Stoma appliances
- D Chemical reagents.

The list is published monthly and there is a guidance document to help companies submitting products for inclusion.

Part IX Industry Drug Tariff Forum – a forum made up of companies who dispense goods on Part IX of the Drug Tariff

Part IX Industry Drug Tariff Forum Committee – a committee made up of representatives from the trade associations who represent companies who dispense goods on Part IX of the Drug Tariff.

Part IX Industry Drug Tariff Forum Committee with NHS PS and DH – meetings between members of the Part IX Industry Drug Tariff Forum Committee, NHS Prescription Services and the Department of Health.

To confuse matters, the NHS PS and DH members call these meetings the Drug Tariff Forum (see Part IX Industry Drug Tariff Forum above).

P2P – Peer to Peer.

PASA – defunct NHS Purchasing and Supply Agency, now farmed out to other organisations such as NHS Buying Solutions.

Pathfinder Report – a report written in 2004 by Tom Flynn. It concluded that for every £1 spent on primary orthotic care, £4 can be saved on secondary care. Its actual name is *The Place of Prosthetics and Orthotics within the NHS* but it is always called "The Pathfinder Report" in BHTA meetings.

PbR – Payment by Results – NHS payment system to hospitals.

PCT – Primary Care Trust – to be phased out in 2010. Organisations responsible for ensuring that primary health and social care are available in local communities. They control 80% of the NHS Budget.

PEPA – Procurement Effectiveness and Price Assessment.

Physio – Physiotherapist.

PICD – Procurement, Investment and Commercial Division. DH Commercial centre to strengthen commercial and procurement support for DH itself and to ensure alignment of the wider commercial landscape. In charge of NHS Buying Solutions.

PIPS Forum – Patients Industry Professionals Forum for Stoma and Continence Care – a forum of stoma and continence care professionals, representatives from professional associations and from patient support groups plus the Chair and Vice Chair of BHTA DACs and product manufacturers sections. PIPs Forum has written standards for service, which BHTA members in this sector undertake to abide by.

PMG – Posture and Mobility Group. Created to advance and disseminate knowledge about people's posture and mobility needs. They run conferences.

PPIB – Purchasing Price Index Benchmark.

Primary care – care at home under a GP, health visitor, district nurse or carer.

Proctologist – surgeon specialising in diseases of the colon, rectum and anus aka colorectal surgeon.

Procurement Council – (National Procurement Council) – government unit overseeing national spending. Under the Procurement, Investment and Commercial Division of the Department of Health.

PSNC – Pharmaceutical Services Negotiating Committee – negotiates the community pharmacy contract with the NHS and the Department of Health.

PTP's – Procurement Transformation Plans.

PWM – Posture and Wheeled Mobility – a conference run by the Posture and Mobility Group so (confusingly) usually referred to by members and BHTA management as PMG rather than PWM.

QEF – Queen Elizabeth Foundation.

QIPP – Quality, Innovation, Productivity and Prevention – a government programme supposed to improve the NHS. Operates under the Life Sciences Innovation Board.

RCN – Royal College of Nursing.

RFID – Radio-frequency Identification (used in bar coding)

RNIB – Royal National Institute for the Blind.

SDMA – Surgical Dressings Manufacturers' Association – a trade association.

Scooter – mobility scooter. These come in two classes. Class I is smaller scooters, which can travel at up to 4mph and go on the pavement. Class II is larger scooters, which can travel at up to 8mph. These go on the pavement at up to 4mph and on the road at higher speeds.

Secondary care – treatment in hospital or by a clinical specialist/surgeon.

SHA – Special Health Authority. Organisation that manages a health service for the whole of England not just for a local community, e.g. National Blood Authority.

SHA – Strategic Health Authority – to be phased out 2010. Local authority created to manage the NHS locally on behalf of the Secretary of State for Health.

Social Enterprise – business set up to fill a gap in public and private sector provision. Must have social intent and all profits must be ploughed back into that social purpose.

SLT – Speech & Language Therapist.

SSF – Scottish Stoma Forum. Similar in set-up to the PIPs Forum, but specific to Scotland.

Stoma – an opening on the abdomen created by surgery to provide an opening to an internal organ (usually to the upper or lower bowels or urinary tract).

Stoma pouch aka bag – fitted over a stoma, pouch into which waste matter drains.

TAB – Today at BHTA, weekly e-newsletter.

TCES – Transforming Community Equipment Services.

Tertiary product – own-branded product.

Tertiary care – voluntary sector, as opposed to the primary sector (see primary care above) and secondary sector (see secondary care above). Not to be confused with primary, secondary and tertiary industrial sectors.

Third sector – voluntary / charity sector.

TOM – Target Operating Model.

TUPE – Transfer of Undertakings Protection of Employment. When a local authority transfers staff to a private organisation, the staff's employment terms and conditions are protected under the TUPE agreement.

UA – Urostomy Association – Urostomy patients' support group.

Urologist – surgeon specialising in diseases of the urinary tract.

Urostomy – a section of the small intestine is attached to the ureters (tubes leading away from the kidneys) then brought onto the surface of the abdomen to divert the flow of urine.

UTA – Urology Trade Association.

Waterlow scales – method of determining severity of pressure sore?

WCET – World Council of Enterostomal Therapists – Association for nurses involved in Ostomy, wound and continence care.

WCO – World Customs Organisation

WEEE Directive – Waste Electrical and Electronic Equipment Directive.

Your Turn – campaign funded by some of BHTA's beds and pressure care companies, with participation from healthcare professionals. The Aim is to raise awareness and reduce preventable pressure sores